

222 East Market Street Indianapolis, IN 46204 info@indycm.com www.indycm.com

Indianapolis City Market Board of Directors

Regular Meeting

Wednesday, September 14, 2022 2:00 pm

Held at:

Indianapolis City Market The Platform (West Wing) 202 E. Market St. Indianapolis, IN 46204

Board members present:

Ken Clark	Portia Bailey-Bernard	Lourenzo Giple	Barney Levengood
Lawrence McCormack	Nora Spitznogle	Katie Meares	Greg Henneke
Craig Mince	Victoria Beaty		

Board Members absent:

Michael Solari Kate Sweeney Bell Erica Williams

Staff Members present:

Keisha Harrison Mandy Wright-Jarrett

Guests:

Rusty Carr, Deputy Director, Department of Metropolitan Services Hannah Thomas, Senior Public Information Officer, Department of Metropolitan Services Katie Campbell, substitute legal counsel Multiple market house merchants

Call to order

Greg Henneke

Minutes

Nora Spitznogle

Minutes circulated prior to the meeting. Lawrence McCormack motioned to accept. Barney "Gus" Levengood seconded the motion. Motion passes.

Indianapolis City Market Corp is a 501(c)(3) non-profit. The tax deduction is limited to the excess of contributions over the fair market value of any items received in exchange for the donation. Please speak with your tax advisor for specific guidance.

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Board Member Info

New Board Member Intro – Victoria Beaty

Tenant Update

Keisha Harrison provided the current status of market house merchants in regards to lease adherence.

Financials

We continue to lose \$30,000 – \$40,000/month. We still have cash in our accounts and a pledge from the City to take us through the rest of 2022. Bills are paid and the Market is holding its own.

Strategic Planning

The first phase has been completed, and the results of the SWOT analysis are in. Phase two will focus on Market operations.

A \$10,000,000 bond issuance has been asked for to address physical Market issues. The question will go to the City Council in October. If approved money would be available next year.

The \$5,000,000 of deferred maintenance work funded by the City has already started.

Tomlinson Tap Room Update

The Tomlinson Tap Room is 85% owned by the City Market and 15% owned by the Brewers of Indiana Guild. It is losing money, but an SBA Restaurant Revitalization grant is covering the loses at this point.

Farmers Market Update

The Original Farmers' Market is doing well. The Indy Go and Indy Grown campaigns have been going well. Vendor sales are up.

The Indy Night Market will start next Friday and Saturday and will be held at the City Market this year.

Car Free Day is here next Thursday and there will be programming at the City Market.

Public Comment

Hayden Haddox, PROX Salads

Reported that 80% of the merchants met last night and he was designated their spokesperson. Merchants had questions on the following topics:

- 1. Will the market be closing? If so, when and how long?
- 2. Are merchants without an end date on their lease continuing as month to month?
- Do merchants really have to stay open until 4:00 pm?



Greg Henneke

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Lourenzo Giple

Greg Henneke

Keisha Harrison



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Greg Henneke made it clear that no decision on closing the market had been made, however we would all work together on the issue. Keisha Harrison responded that yes, leases without an end date have continued month to month. Keisha Harrison also reminded merchants of their legal obligation to stay open according to the hours so stated in their signed lease. Remaining open until 4:00 pm was an effort to work with merchants to extend their hours and become consistent, as most leases state businesses should be open until 6:00 pm. Following from these questions, merchants requested that new leases be drawn up with contingencies to protect both sides during any market shutdown.

Other merchant concerns included:

- 1. What items merchants can sell that may overlap with another merchant;
- 2. Drug activity, drinking, and panhandling around the campus;
- 3. Status of the heat exchanger for the winter; and
- 4. Campus and facility cleanliness.

Merchants were assured that security and cleanliness issues were always top of mind and being continually addressed. When adding items to menus, merchants needed to get approval from administration prior to selling. The heat exchanger was being worked on and would produce necessary heat this winter.

Adjournment